



September 12th 2024

Tapì and Ganau announce Ganau's entry into the Tapì Group, creating a leading operator in the high-end wine and spirits closure sector.

Tapì, a global leader in closures for premium, super-premium, and luxury spirits, and Ganau, a renowned Italian producer of high-end wine corks, are proud to announce that Ganau joins the Tapì Group. Together, they are poised to make a significant impact in the industry by offering a comprehensive range of high-end sustainable closures.

The integration of Ganau into the Tapì Group creates a synergy that will enable both companies to offer a comprehensive range of closure solutions and to better serve an increasing demand for innovation, quality, and superior service across the wine and spirits sectors.

Tapì will be incorporating Ganau's high-end natural and micro-agglomerated cork stoppers into their closure offerings while Ganau will gain access to Tapì's extensive international network, facilitating global expansion and broadening their customer reach.

Ganau's decades-long experience in cork closure production has established the company as a key reference in the industry. This legacy has guided the rebranding strategy, leading to the adoption of a new tagline: 'Cork Another Way', which succinctly defines Ganau's core values and mission within the cork closure sector. Ganau aims to be recognized for its excellence, innovation, and commitment to sustainability, while placing great value on the Italian supply chain.

Roberto Casini, CEO of the Tapì Group, commented on the acquisition: "This strategic partnership consolidates Tapì's position as a leading innovator in closure solutions for the luxury spirit segment. While we're already at the forefront of synthetic closures, this merger propels us into a leadership role in natural and micro agglomerated cork stopper manufacturing, particularly in the high-end segment.

"Ganau's reputation in exceptional quality makes them an ideal partner. Together, we're prepared to elevate our service to premium spirits clients around the world".

The Ganau Family added "We are delighted to join the Tapì Group as a natural evolution of our long-standing collaboration. This union will enable us to offer our clients even more innovative and high-quality wine cork closures. Furthermore, it marks a significant milestone in our global expansion strategy, reinforcing our position in international markets."

tapigroup.com

ganau.com G





THE TAPÌ GROUP

Tapì Group, acquired by British private equity firm Stirling Square Capital Partners in February 2023, is a global leader in the design, production, and distribution of innovative closure solutions. While primarily focused on the premium beverage sector, TAPÌ's expertise extends beyond spirits to include wine, beer, condiments, and cosmetics. With a workforce of over 900 professionals worldwide, Tapì serves more than 5,000 clients across 80 countries. The company's global footprint encompasses production facilities, commercial offices, research and development laboratories, and an extensive distribution network, solidifying its position as an industry innovator on an international scale.

GANAU

Founded in Sardinia in 1941, Ganau relies on nine decades of experience and the integration of modern technologies to produce high-quality wine closures. With head quarter in Tempio Pausania (Italy) and divisions in Epernay (France) and Sonoma (United States), Ganau is the preferred choice for discerning winemakers around the world.

The Ganau family will retain partial ownership of the Ganau group. Adema, Francesco, Mauro and Mariella Ganau will continue to manage Ganau SpA and its subsidiaries, ensuring continuity in leadership and maintaining the company's longstanding commitment to quality and innovation.

Contact:

Tapì Group Paolo Boratto - Marketing Manager e-mail: p.boratto@tapigroup.com Mob.: +39 389 4717791

Sugherificio Ganau S.p.A. - HQ Mauro Ganau e-mail: ganau@ganau.it Tel.: +39 079 630625

Ganau France Francesco Ganau e-mail: contact@ganau.fr Tel.: +33 (0) 3 26 56 98 02

Ganau America Mariella Ganau e-mail: mariella@ganauamerica.com Tel.: +1 707.939.1774



